

Andrew L. Simpson (#vaccinated)

215-817-2900 (Mobile)

asimpson@dynacalc.com

<http://linkedin.com/in/andrewlsimpson>

<http://andrewlsimpson.com>

PROFESSIONAL PROFILE

FORWARD THINKING & INNOVATIVE LEADER — INSURANCE INFORMATION TECHNOLOGY

Extensive experience in utilizing and implementing business systems and processes. Proven track record in the field of insurance system development demonstrating success through all phases of large-scale technology rollouts for entities ranging from small companies to large Fortune 50 corporations. Exhibits and models influential leadership skills, while promoting a cooperative working atmosphere.

CORE COMPETENCIES

- 15 Years Experience Working Remotely
- Business & Systems Analysis
- Financial Management
- Program/Project Management
- Governance, Risk, Compliance
- Insurance Domain Expert

CAREER SYNOPSIS

[DYNACALC LLC](#), Philadelphia PA & Sarasota, FL

Domain Expert; Business/Systems Analyst; Project & Product Manager (2007–Present)

Experienced, cost-conscious, results-oriented Life Insurance/Annuity industry domain expert offering a proven history of success documenting, planning, and managing diverse, multifaceted projects with multiple deliverables, complex dependencies, and multi-million dollar budgets. Substantial executive management experience with a proven record of aligning business goals with technology solutions. Excellent communicator able to leverage technical, business, and financial acumen to communicate effectively with client executives and their respective teams. Expert in project management methodologies. Able to manage large project teams and known for high-quality deliverables that meet or exceed timeline and budgetary targets.

Selected Projects and Achievements:

System Modernizations – Life Insurance Policy Illustration & Administration System Solutions

- Responsible for broad system reengineering initiatives focused on the transformation of existing systems into a new form to realize quality improvements in operation, system capability, functionality, and performance.

Application Replacements - Major Insurance Companies

- Responsible for the planning, vendor selection, management, and implementation of software releases for system replacement initiatives. Oversee multiple dimensions of project including management of project team members and vendors. Use strong leadership skills to rally teams to deliver quality releases against aggressive timeframes. Successful management of major releases of functionality through all project phases.

Legacy Data Migrations - Global Brokerage Firms, TPAs & Insurance Companies

- Provision of management, leadership, and consultation related to large-scale policy conversion projects. Responsibilities include facilitation and consultation on the design of new data structures, processes, and business rules. Provide day-to-day leadership to the project teams including advice, oversight, and guidance to business analysts and developers as well as the facilitation of related project tasks. Provide consultation efforts with all affected internal and external stakeholders where necessary.

Business Process Enhancements - Technology Solution Providers

- Responsible for formulating and driving the strategic product priorities for technology solution providers. Tasks include creating and communicating coherent short and long term visions, strategies, and product roadmaps; creating organizational alignment around product goals, initiatives, and priorities; creating and advocating business plans for products and services; developing and analyzing cost/benefit scenarios for new product initiatives; managing relationships with stakeholders, customers, and internal business partners.

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CAREER SYNOPSIS CONTINUED **ACCENTURE** (formerly NaviSys), Edison, NJ
Director – Development (Jun 2004 - Oct 2007)

- Executive manager responsible for the development, sales, and profitability of Life Insurance Illustration system products and services. Responsibilities include the administration of product and business development, project management, programming, quality assurance, systems integration, customer satisfaction.

FISERV INSURANCE SOLUTIONS (now *Sapiens*), Chicago, IL
Vice President – Product Development (Feb 2002 – Jun 2004)

- Executive management of the ongoing development of the insurance solution division’s Life Insurance Illustration system products. Responsible for supporting business and product development initiatives to generate market share and create new client relationships.

<p>TECHNICAL KNOWLEDGE</p>	<p>Development Methodologies Development Tools Versioning / Deployment Testing Tools Database Insurance Solutions Microsoft Office</p>	<p>Agile, DevOps, Waterfall, RAD VB, C++, JavaScript, Java, HTML, XML, Jasper Reports ALM, AWS, SVN, CVS, PVCS, Maven, TestTrack pro QC Enterprise, JIRA, Jmeter, JUnit, LoadRunner JPA, Oracle, SQL Server, DB2, SFS, MySQL Aplifi, CalcFocus, OIPA, Accenture ALIP, InsPro, Sungard, StoneRiver, Access, Excel, Outlook, PowerPoint, Project, Word, Visio</p>
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<p>BUSINESS SKILLS</p>	<p>Executive Management Project Management Program Management Application Development Business Analysis Requirements Analysis</p>	<p>Strategic Consulting Vendor Management Product Development Product Management Operations Management Training & Development</p>
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WORK ENGAGEMENTS **Representative Companies** [Ameriprise](#), [AXA](#), [Baltimore Life](#), [Farm Bureau](#), [Humana](#), [Hartford KofC](#), [Liberty Life](#), [Manulife Financial](#), [MassMutual](#), [Metlife](#), [Nationwide](#), [Penn Mutual](#), [Phoenix \(Nassau Re\)](#), [SBLI USA \(Prosperity Life\)](#), [Trustmark](#), [Aplifi \(iPipeLine\)](#), [CalcFocus](#), [equisoft](#), [GSS Infotech](#), [InsPro \(Majesco\)](#), [Marsh McLennan](#)

INSURANCE DOMAIN KNOWLEDGE Traditional Whole Life, Term, Interest Sensitive Whole Life, Universal Life, Variable Universal Life, Variable Annuity, Fixed Annuity, LTC, Disability, Health, Private Placement, COLI, BOLI, 401(k), 403(b), SEP, IRA, (Regulations)TEFRA, DEFRA, TAMRA

EDUCATION **FLORIDA STATE UNIVERSITY**, Tallahassee, FL
 Bachelor of Arts, *Magna cum laude*

VACCINATION STATUS Fully Vaccinated
 PFIZER-BioNTech COVID-19 Vaccine
 Dose 1 & 2 & 3

